

SHENWAN HONGYUAN (H.K.) LIMITED 申 萬 宏 源 (香 港) 有 限 公 司

(Incorporated in Hong Kong with limited liability) (Stock Code: 218)



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CORPORATE INFORMATION

DIRECTORS

Executive Directors

Wu Meng (Chairman) Zhang Jian Tan Weijun Liang Jun (Chief Executive Officer) Hu Jing

Non-executive Director

Zhang Lei

Independent Non-executive Directors

Ng Wing Hang Patrick Kwok Lam Kwong Larry Chen Liqiang

AUDIT COMMITTEE

Ng Wing Hang Patrick *(Chairman)* Kwok Lam Kwong Larry Chen Liqiang

REMUNERATION COMMITTEE

Kwok Lam Kwong Larry *(Chairman)* Ng Wing Hang Patrick Chen Liqiang

NOMINATION COMMITTEE

Wu Meng (Chairman) Ng Wing Hang Patrick Kwok Lam Kwong Larry Chen Liqiang

RISK COMMITTEE

Ng Wing Hang Patrick *(Chairman)* Tan Weijun Liang Jun Hu Jing Kwok Lam Kwong Larry Chen Liqiang

ENVIRONMENTAL, SOCIAL AND GOVERNANCE COMMITTEE

Wu Meng (*Chairman*) Liang Jun Hu Jing Kwok Lam Kwong Larry Chen Liqiang

COMPANY SECRETARY

Wong Che Keung Leslie

PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited Bank of China Limited Macau Branch Bank of Shanghai (Hong Kong) Limited China Bohai Bank Co., Ltd. Hong Kong Branch China CITIC Bank International Limited China Construction Bank (Asia) Corporation Limited China Everbright Bank Co., Ltd. Hong Kong Branch China Minsheng Banking Corp., Ltd. Hong Kong Branch China Zheshang Bank Co., Ltd. Hong Kong Branch Chong Hing Bank Limited CMB Wing Lung Bank Limited Hua Xia Bank Co., Limited Hong Kong Branch Industrial and Commercial Bank of China (Asia) Limited Industrial Bank Co., Ltd. Hong Kong Branch Nanyang Commercial Bank, Limited Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch Standard Chartered Bank (Hong Kong) Limited The Bank of East Asia, Limited The Hongkong and Shanghai Banking Corporation Limited

AUDITORS

KPMG Certified Public Accountants Public Interest Entity Auditor registered in accordance with the Financial Reporting Council Ordinance

REGISTERED OFFICE

Level 6, Three Pacific Place 1 Queen's Road East Hong Kong

SHARE REGISTRAR & TRANSFER OFFICE

Tricor Tengis Limited 17/F, Far East Finance Centre 16 Harcourt Road Hong Kong

WEBSITE

http://www.swhyhk.com

RESULTS

The board of directors (the "**Board**") of Shenwan Hongyuan (H.K.) Limited (the "**Company**") are pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (the "**Group**") for the six months ended 30 June 2023 together with comparative figures for the corresponding period of last year.

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

		For the si ended 3		
	Notes	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000	
REVENUE	3	361,010	281,338	
 Interest income calculated using the effective interest method Revenue from contracts with customers within the scope 		111,837	55,297	
of HKFRS 15		121,268	136,814	
— Revenue from other sources		127,905	89,227	
Other losses, net	3	(45,594)	(35,166)	
Commission expenses		(19,739)	(29,770)	
Employee benefit expenses		(133,624)	(134,405)	
Depreciation		(25,123)	(30,615)	
Interest expenses		(89,629)	(45,745)	
Net charges for expected credit losses		(56,240)	(70,775)	
Other expenses		(61,955)	(62,388)	
LOSS BEFORE TAXATION		(70,894)	(127,526)	
Income tax	4	(450)	4,096	
LOSS FOR THE PERIOD		(71,344)	(123,430)	
Attributable to:				
Ordinary equity holders of the Company Non-controlling interests		(71,344)	(123,430)	
		(71,344)	(123,430)	
LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY (BASIC AND DILUTED)	5	HK(4.57) cents	HK(7.91) cents	

Details of the proposed dividend (if any) for the period are disclosed in note 6 to the financial statements.

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	For the six ended 3	
	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000
LOSS FOR THE PERIOD	(71,344)	(123,430)
OTHER COMPREHENSIVE INCOME FOR THE PERIOD: Items that may be reclassified to the consolidated statement of profit or loss in subsequent periods: Financial assets at fair value through other comprehensive income		
 — Net movement in fair value reserve (recycling) Exchange gains/(loss) on translation of financial statements of foreign operations 	22,089 781	(25,597) (8,009)
OTHER COMPREHENSIVE INCOME, NET OF TAX#	22,870	(33,606)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	(48,474)	(157,036)
Attributable to: Ordinary equity holders of the Company Non-controlling interests	(48,474)	(157,036)
	(48,474)	(157,036)

Notes:

[#] Other comprehensive income refers to other changes to the equity which does not form part of the consolidated statement of profit or loss.

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	As at 30 June 2023 (Unaudited) HK\$'000	As at 31 December 2022 (Audited) HK\$'000
NON-CURRENT ASSETS			
Property, plant and equipment		4,462	5,977
Right-of-use assets		86,127	108,557
Stock and Futures Exchange trading rights		4,212	4,212
Other assets		39,587	26,395
Other financial assets	7	211,943	391,462
Deferred tax assets		86,164	89,326
Total non-current assets		432,495	625,929
CURRENT ASSETS			
Financial assets at fair value through profit or loss	8	4,702,353	3,739,178
Other financial assets	7	165,403	346,516
Accounts receivable	9	3,193,905	2,835,339
Loans and advances	10	1,195,270	1,308,845
Prepayments, deposits and other receivables		277,373	275,171
Reverse repurchase agreement		444,195	901,633
Tax recoverable		54,840	45,942
Bank balances held on behalf of clients	11	3,887,110	5,199,634
Cash and bank balances		1,303,178	1,238,496
Total current assets		15,223,627	15,890,754
CURRENT LIABILITIES			
Financial liabilities at fair value through profit or loss		3,206,842	2,950,371
Accounts payable	12	6,349,404	6,523,725
Contract liabilities		1,721	1,745
Other payables and accruals	13	549,246	670,584
Repurchase agreement		90,892	173,706
Interest-bearing bank borrowings		1,371,825	1,489,227
Notes issued		1,066,201	-
Bond issued		_	1,559,400
Lease liabilities		45,300	48,464
Tax payable		4,976	62,919
Total current liabilities		12,686,407	13,480,141
NET CURRENT ASSETS		2,537,220	2,410,613
TOTAL ASSETS LESS CURRENT LIABILITIES		2,969,715	3,036,542

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Cont'd)

	As at 30 June 2023 (Unaudited) HK\$'000	As at 31 December 2022 (Audited) HK\$'000
NON-CURRENT LIABILITIES		
Deferred tax liabilities	171	662
Lease liabilities	58,135	75,997
Total non-current liabilities	58,306	76,659
NET ASSETS	2,911,409	2,959,883
EQUITY Equity attributable to ordinary equity holders of the Company	2 702 477	2 702 477
Share capital	2,782,477	2,782,477
Other reserves	128,932	177,406
TOTAL EQUITY	2,911,409	2,959,883

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to ordinary equity holders of the Company						
	Share capital HK\$'000	Capital reserve HK\$'000	General reserve HK\$'000	Fair value reserve (recycling) HK\$'000	Exchange reserve HK\$'000	Retained profits HK\$′000	Total equity HK\$′000
At 1 January 2023 (Audited) Loss for the period Other comprehensive income: Financial assets at fair value through other comprehensive income — net movement in fair value	2,782,477 _	15 -	138 -	(23,531) _	(202) _	200,986 (71,344)	2,959,883 (71,344)
reserve (recycling) Exchange gain on translation of financial statements of foreign operations	-	-	-	22,089	- 781	-	22,089
Total comprehensive income	_	_	_	22,089	781	(71,344)	(48,474)
At 30 June 2023 (Unaudited)	2,782,477	15	138	(1,442)	579	129,642	2,911,409

	Attributable to ordinary equity holders of the Company								
	Share capital HK\$'000	Capital reserve HK\$'000	General reserve HK\$'000	Fair value reserve (recycling) HK\$'000	Exchange reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$′000
At 1 January 2022 (Audited) Loss for the period Other comprehensive income: Financial assets at fair value through other	2,782,477 _	15 -	138 –	(18,827) –	7,320	1,080,910 (123,430)	3,852,033 (123,430)	2,626 _	3,854,659 (123,430)
comprehensive income — net movement in fair value reserve (recycling) Exchange loss on translation of financial statements of	-	-	-	(25,597)	-	-	(25,597)	-	(25,597)
foreign operations	-	-	-	-	(8,009)	-	(8,009)	-	(8,009)
Total comprehensive income Disposal of a subsidiary	-	-	-	(25,597)	(8,009)	(123,430)	(157,036)	(2,626)	(157,036) (2,626)
At 30 June 2022 (Unaudited)	2,782,477	15	138	(44,424)	(689)	957,480	3,694,997	-	3,694,997

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

		For the six months ended 30 June		
	2023 (Unaudited) HK\$'000	(Restated) 2022 (Unaudited) HK\$'000		
CASH FLOWS FROM OPERATING ACTIVITIES				
Loss before taxation	(70,894)	(127,526		
Adjustments for:				
Depreciation — Properties, plant and machinery	1,792	4,189		
Depreciation — Right-of-use assets	23,331	26,426		
Interest income	(111,678)	(55,292		
Interest expenses	89,629	45,745		
Net charges for expected credit losses	56,240	70,775		
	(11,580)	(35,683		
Increase in other assets	(13,192)	(1,682		
Decrease in other financial assets	372,545	697,775		
Increase in investments at fair value through profit or loss	(963,175)	(923,159		
Increase in accounts receivable	(404,630)	(671,095		
Decrease in reverse repurchase agreement	457,438	240,577		
Decrease in loans and advances	113,575	767,382		
Decrease in prepayments, deposits and other receivables	57,866	594,933		
Decrease/(increase) in bank balances held on behalf of clients	1,312,524	(504,441		
(Decrease)/increase in accounts payable	(174,321)	996,381		
(Decrease)/increase in repurchase agreement	(82,814)	374,890		
(Decrease)/increase in contract liabilities	(24)	945		
(Decrease)/increase in other payables and accruals	(120,557)	527,481		
Increase/(decrease) in financial liabilities at fair value through profit or loss	256,471	(3,124,574		
	000 400	(1.0(0.0=0		
Cash generated from/(used in) operations	800,126	(1,060,270		
Hong Kong profits tax (paid)/refunded	(64,577)	15,538		
Overseas taxes paid	(43)	(5		
Net cash flows generated from/(used in) operating activities	735,506	(1,044,737		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of items of property, plant and equipment	(277)	(893		
Interest received	51,610	51,933		
Net cash flows generated from investing activities	51,333	51,040		

CONDENSED CONSOLIDATED CASH FLOW STATEMENT (Cont'd)

	For the six ended 3		
	2023 (Unaudited) HK\$'000	(Restated) 2022 (Unaudited) HK\$'000	
CASH FLOWS FROM FINANCING ACTIVITIES			
Net (repayments)/proceeds from bonds payable	(1,559,400)	1,569,600	
Net proceeds from notes payable	1,039,942	_	
Net repayments from bank loans	(136,568)	(514,897)	
Interest paid	(43,268)	(38,822)	
Principal portion of lease payment	(936)	(24,929)	
Interest portion of lease liabilities	(21,927)	(2,734)	
Net cash flows (used in)/generated from financing activities	(722,157)	988,218	
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	64,682	(5,479)	
Cash and cash equivalents at beginning of period	1,238,496	576,706	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	1,303,178	571,227	

1. GENERAL INFORMATION AND PRINCIPAL ACCOUNTING POLICIES

General Information

These unaudited interim condensed consolidated financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and are in compliance with the Hong Kong Accounting Standard ("**HKAS**") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("**the HKICPA**").

The financial information relating to the year ended 31 December 2022 that is included in this interim result announcement as comparative information does not constitute the Company's statutory annual consolidated financial statements for that year but is derived from those consolidated financial statements. Further information relating to these statutory financial statements required to be disclosed in accordance with section 436 of the Hong Kong Companies Ordinance is as follows:

The Company has delivered the financial statements for the year ended 31 December 2022 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Hong Kong Companies Ordinance.

The Company's auditor has reported on those financial statements for the year ended 31 December 2022. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under sections 406(2), 407(2) or (3) of the Hong Kong Companies Ordinance.

Changes in Accounting Policies

The accounting policies and methods of computation adopted in the preparation of these unaudited interim condensed consolidated financial statements are the same as those used in the annual financial statements for the year ended 31 December 2022.

The HKICPA has issued following amendments to Hong Kong Financial Reporting Standards ("**HKFRSs**") that are first effective for the current accounting period of the Group:

Amendments to HKAS 1 and	Disclosure of accounting policies
HKFRS Practice Statement 2	
Amendments to HKAS 8	Definition of accounting estimates
Amendments to HKAS 12	Deferred tax related to assets and liabilities arising from
	a single transaction
Amendments to HKFRS 17	Insurance contracts

Neither of these amendments to HKFRSs have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

1. GENERAL INFORMATION AND PRINCIPAL ACCOUNTING POLICIES (Continued)

Possible Impact of Amendments, New Standards and Interpretations Issued but Not Yet Effective for the Period ended 30 June 2023

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments, which are not yet effective for the period ended 30 June 2023 and which have not been adopted in these financial statements. These developments include the following which may be relevant to the Group.

Classification of liabilities as current or non-current ¹
ease Liabilities in a Sale and Leaseback ¹
Presentation of Financial Statements – Classification by the
Borrower of a Term Loan that Contains a Repayment on
Demand Clause ¹
Sale or Contribution of Assets between an Investor and its
Associate or Joint Venture ²

¹ Effective for annual periods beginning on or after 1 January 2024

² Effective time to be determined

The Group is in the process of making an assessment of what the impact of these developments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

2. OPERATING SEGMENT INFORMATION

The Group's unaudited segment results are as follows:

	Enterpris	Enterprise finance					
	Corporate finance HK\$'000	Principal investment HK\$′000	Wealth management HK\$'000	Institutional services and trading HK\$'000	Asset management HK\$'000	Others HK\$′000	Total HK\$′000
Six months ended 30 June 2023							
Segment revenue and other losses from external customers	34,038	109,177	164,124	38,349	15,322	(45,594)	315,416
Segment results and (loss)/profit before taxation	(6,966)	76,514	40,631	(122,647)	(12,832)	(45,594)	(7 0,89 4)
_	Enterprise	e finance	_				
	Corporate finance HK\$'000	Principal investment HK\$'000	Wealth management HK\$'000	Institutional services and trading HK\$'000	Asset management HK\$'000	Others HK\$'000	Total HK\$'000
Six months ended 30 June 2022 (Restated)						·	
Segment revenue and other losses from external customers	34,417	2,563	124,289	104,491	15,578	(35,166)	246,172
Segment results and (loss)/profit before taxation	(13,743)	1,555	5,496	(80,121)	(5,547)	(35,166)	(127,526)

3. REVENUE AND OTHER LOSSES, NET

An analysis of revenue, which is also the Group's turnover, and other losses are as follows:

	For the six ended 3	
	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000
Fee and commission income:		
Revenue from contracts with customers within the scope		
of HKFRS 15:		
Commission on securities dealing		
— Hong Kong securities	35,239	51,074
— Other than Hong Kong securities	13,704	15,393
Commission on futures and options contracts dealing Initial public offering, placing, underwriting and sub-underwriting	6,926	9,632
commission	30,926	17,264
Financial advisory, compliance advisory, sponsorship fee income and others	3,714	17,480
Management fee, investment advisory fee income and performance fee income	15,322	15,579
Handling fee income	3,659	2,33
Research fee income and other service fee income	11,778	8,055
	121,268	136,814
ncome from interest bearing transactions: nterest income calculated using the effective interest method:		
Interest income from banks and others	93,112	14,255
Interest income from initial public offering loans	159	,23
Revenue from other sources:		-
Interest income from loans to cash clients and margin clients	51,064	79,59
	144,335	93,85

3. **REVENUE AND OTHER LOSSES, NET** (Cont'd)

	For the six months ended 30 June	
	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000
Income from investment business:		
Interest income calculated using the effective interest method:		
Interest income:		
— Debt securities	18,566	41,037
Revenue from other sources:		
Net realised and unrealised gains/(losses) on financial		
instruments:		
— Equities and futures	109,252	66,760
 Debt securities and derivatives 	386,381	(54,753)
— Structured products	(418,792)	(2,371)
	95,407	50,673
	361,010	281,338
Other losses, net:	= 100	
Exchange gains/(losses), net	7,130	(47,835)
Change in net assets value attributable to other holders of a		10.000
consolidated investment fund	(52,724)	12,669
	(45,594)	(35,166)

4. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (2022: 16.5%) on the estimated assessable profits arising in Hong Kong during the period. Taxes on profits assessable in other jurisdictions have been calculated at the appropriate current rates of tax prevailing in the jurisdictions in which the Group operates.

		For the six months ended 30 June	
	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000	
Current tax — Hong Kong Profits Tax		124.970	
Provision for the period Under-/(over-)provision in respect of prior period	- 491	124,870 (38)	
Current tax — Other jurisdictions	-	164	
Deferred tax	(41)	(129,092)	
Total tax charge/(credit) for the period	450	(4,096)	

5. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY

Basic loss per share is calculated by dividing the loss for the period attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the period. The Group had no potentially dilutive ordinary shares in issue during these periods. As at 30 June 2023, the total number of the issued ordinary shares was 1,561,138,689 shares.

	For the six months ended 30 June	
	2023 (Unaudited)	2022 (Unaudited)
Earnings		
Loss for the period attributable to ordinary equity holders of the		
Company (HK\$'000)	(71,344)	(123,430)
Number of shares Weighted average number of ordinary shares in issue (in		
thousands)	1,561,139	1,561,139
Loss per share basis and diluted (HK conta per share)		(7.01)
Loss per share, basic and diluted (HK cents per share)	(4.57)	(7.91)

6. DIVIDEND

		For the six months ended <u>3</u> 0 June	
	2023	2022	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Interim — Nil (2022: Nil) per ordinary share	_	-	

7. OTHER FINANCIAL ASSETS

	As at 30 June 2023 (Unaudited) HK\$'000	As at 31 December 2022 (Audited) HK\$'000
Non-current portion		
Financial assets measured at amortised cost — Debt securities	137,154	139,494
Financial assets measured at FVOCI (recycling) — Debt securities	74,789	251,968
	211,943	391,462
<u>Current portion</u> Financial assets measured at amortised cost — Debt securities	17,998	18,014
Financial assets measured at FVOCI (recycling) — Debt securities	147,405	328,502
	165,403	346,516
Total	377,346	737,978

During the period, the loss in respect of changes in fair value of the Group's financial assets at fair value through other comprehensive income recognised in other comprehensive income amounted to approximately HK\$259,592,000 (31 December 2022: Loss of HK\$271,946,000).

7. OTHER FINANCIAL ASSETS (Cont'd)

(a)	Changes in expected credit l	losses on financial assets c	carried at amortised cost are as follows:
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	For the period ended 30 June 2023		For	the period en	ded 30 June 20)22		
	Stage 1 HK\$'000	Stage 2 HK\$'000	Stage 3 HK\$'000	Total HK\$′000	Stage 1 HK\$'000	Stage 2 HK\$'000	Stage 3 HK\$'000	Total HK\$'000
At 1 January (Audited)	852	-	44,363	45,215	5,407	_	36,643	42,050
Impairment loss charged/(credited) to profit or loss	3,096	-	351	3,447	(5,099)	-	9,939	4,840
At 30 June (Unaudited)	3,948	_	44,714	48,662	308	-	46,582	46,890

(b) Changes in expected credit losses on financial assets at fair value through other comprehensive income are as follows:

	For the period ended 30 June 2023		For	the period end	ded 30 June 20	022		
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January (Audited)	7,028	-	240,277	247,305	10,969	41,487	116,243	168,699
Impairment loss (credited)/charged to profit or loss	(3,776)		10,500	6,724	(3,108)	(41,390)	83,374	38,876
At 30 June (Unaudited)	3,252	-	250,777	254,029	7,861	97	199,617	207,575

8. INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	As at 30 June 2023 (Unaudited) HK\$'000	As at 31 December 2022 (Audited) HK\$'000
Investments at fair value through profit or loss:		
Debt securities	2,538,763	2,349,665
Listed equities	117,819	203,701
Unlisted equities	457,356	359,889
Unlisted funds	1,523,026	716,254
Derivative financial instruments	64,709	108,809
Financial guarantee contract	680	860
Total	4,702,353	3,739,178

9. ACCOUNTS RECEIVABLE

		As at 30 June 2023 (Unaudited) HK\$'000	As at 31 December 2022 (Audited) HK\$'000
(i)	Measured at amortised cost:		
	Accounts receivable arising from securities dealing: — Cash Clients	000 034	1 126 020
	- Cash Clients - Brokers and dealers	999,934	1,136,930
	— Clearing houses	1,743,800 401,243	1,206,653 256,037
		401,243	230,037
	Accounts receivable arising from corporate finance, advisory	3,144,977	2,599,620
	and other services:		
	— Corporate Clients	520,687	649,404
		3,665,664	3,249,024
	Less: Expected credit losses (Stage 1)	(1,405)	(1,399)
	Less: Expected credit losses (Stage 3)	(497,840)	(451,777)
		3,166,419	2,795,848
(ii)	Measured at FVPL: Accounts receivable arising from securities dealing:		
	— Advances to cash clients	27,486	39,491
		3,193,905	2,835,339

9. ACCOUNTS RECEIVABLE (Cont'd)

Ageing analysis of accounts receivable

An ageing analysis of accounts receivable from cash clients and advances to cash clients based on the trade date is as follows:

	As at	As at
	30 June	31 December
	2023	2022
	(Unaudited)	(Audited)
	HK\$′000	HK\$'000
Within 1 month	1,010,860	1,154,444
1 to 2 months	1,467	520
2 to 3 months	931	127
Over 3 months	14,162	21,330
	1,027,420	1,176,421

The ageing of accounts receivable from clearing houses, brokers and dealers are within one month and are not past due. They represent (1) pending trades arising from business of dealing in securities, which are normally due within a few days after the trade date, (2) deposits at clearing houses arising from the business of dealing in securities, futures and options contracts and (3) cash and deposits balances at brokers and dealers.

The ageing of accounts receivable from corporate clients arising from corporate finance, advisory and other services are mostly one month. As at 30 June 2023, balances of HK\$Nil (31 December 2022: HK\$135,000) were over 3 months past due, balances of HK\$150,000 (31 December 2022: HK\$172,000) were 1 to 3 months past due, balances of HK\$150,000 (31 December 2022: HK\$86,000) were within 1 month past due and balances of HK\$520,387,000 (31 December 2022: HK\$649,011,000) were not past due balances.

Save for the credit period allowed by the Group, the accounts receivable from cash clients shall be due on the settlement dates of the respective securities and futures contract transactions. In view of the fact that the Group's accounts receivable relate to a large number of diversified customers, there is no significant concentration of credit risk. Although the Group does not hold any collaterals or other credit enhancements over its accounts receivable from cash clients, the Group is allowed to dispose of the securities deposited by the customers with the Group to settle any overdue amounts. Advances to cash clients of HK\$27,486,000 (31 December 2022: HK\$39,491,000) bear interest at interest rates mainly with reference to Hong Kong dollar prime rate (31 December 2022: with reference to the Hong Kong dollar prime rate).

9. ACCOUNTS RECEIVABLE (Cont'd)

The ageing analysis of accounts receivable from cash clients and advances to cash clients that are not individually nor collectively considered to be impaired, i.e. based on the settlement date, is as follows:

	As at	As at
	30 June	31 December
	2023	2022
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Not past due	999,934	1,136,930
Less than 1 month past due	11,438	17,514
1 to 3 months past due	1,893	647
Over 3 months past due	14,155	21,330
	1,027,420	1,176,421

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default or are covered by securities deposited with the Group.

Receivables that were past due but not impaired relate to a large number of diversified cash clients that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as they are covered by securities deposited with the Group and there has not been a significant change in credit quality. The balances are therefore considered to be fully recoverable.

10. LOANS AND ADVANCES

	As at	As at
	30 June	31 December
	2023	2022
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Loans and advances to customers		
— At FVTPL	1,195,270	1,308,845

The Group's loans and advances to customers were repayable on demand at the end of these periods.

11. BANK BALANCES HELD ON BEHALF OF CLIENTS

The Group maintains trust and segregated accounts with authorised financial institutions to hold clients' deposits for varying periods of less than one year.

12. ACCOUNTS PAYABLE

	As at	As at
	30 June	31 December
	2023	2022
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Accounts payable		
— Clients	5,079,887	6,334,669
— Brokers and dealers	1,129,628	110,699
— Clearing houses	139,889	78,357
	6,349,404	6,523,725

All of the accounts payable are aged and due within one month or on demand.

13. INTEREST-BEARING BANK BORROWINGS

As at the end of the period, the Group's interest-bearing bank borrowings had different maturities of less than three months.

14. FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments:

- Level 1: fair values measured based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: fair value of financial instruments that are not traded in an active market (for example, over-the-counter) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs used in the valuation for financial instruments are observable, the financial instruments are included in Level 2. If one or more of the significant inputs is not based on observable market data, the financial instrument is included in Level 3.
- Level 3: fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

14. FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Cont'd)

Fair value hierarchy (Cont'd)

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$′000
As at 30 June 2023 (Unaudited)				
Financial assets at fair value through profit or loss:				
Listed equities	117,819	_	-	117,819
Unlisted equities	-	-	457,356	457,356
Debt securities	1,920,690	315,521	302,552	2,538,763
Unlisted funds	-	-	1,523,026	1,523,026
Loans and advances	-	1,195,270	-	1,195,270
Derivative financial instruments	-	49,546	15,163	64,709
Advances to cash clients	-	27,486	-	27,486
Financial guarantee contracts	-	-	680	680
Financial assets at fair value through other comprehensive income:				
Debt securities	23,412	182,738	16,044	222,194
	2,061,921	1,770,561	2,314,821	6,147,303
Financial liabilities at fair value through profit or loss:				
Structured note issued	-	(2,778,260)	-	(2,778,260)
Short position in debt securities	(322,554)	(62,593)	(4,416)	
Derivative financial instruments	-	(24,750)	(14,269)	(39,019)
	(322,554)	(2,865,603)	(18,685)	(3,206,842)

14. FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Cont'd)

Fair value hierarchy (Cont'd)

	Level 1 HK\$′000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
As at 31 December 2022 (Audited)				
Financial assets at fair value through profit or loss:				
Listed equities	203,701	_	_	203,701
Unlisted equities	_	_	359,889	359,889
Debt securities	968,589	794,900	586,176	2,349,665
Unlisted funds	-	_	716,254	716,254
Loans and advances	_	1,308,845	_	1,308,845
Derivative financial instruments	—	108,809	_	108,809
Advances to cash clients	—	39,491	-	39,491
Financial guarantee contracts	-	_	860	860
Financial assets at fair value through other comprehensive income:				
Debt securities	197,472	179,907	203,091	580,470
	1,369,762	2,431,952	1,866,270	5,667,984
Financial liabilities at fair value through profit or loss:				
Funding note issued	_	(817,515)	_	(817,515)
Structured note issued	-	(1,085,485)	_	(1,085,485)
Short position in debt securities	(155,465)	(763,889)	(7,975)	(927,329)
Derivative financial instruments	(1,187)	(34,086)	(84,769)	(120,042)
	(156,652)	(2,700,975)	(92,744)	(2,950,371)

During the six months ended 30 June 2023 and year ended 31 December 2022, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3.

15. COMMITMENTS

As at the end of the period, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	As at	As at
	30 June	31 December
	2023	2022
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within one year	699	1,021
In the second to fifth years, inclusive	-	_
	699	1,021

16. RELATED PARTY TRANSACTIONS

(a) The Group had the following material transactions with related parties during these periods:

		For the si ended	x months 30 June
	Notes	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000
Commission expenses for brokerage services in relation to the PRC capital markets paid to a wholly-owned subsidiary of the ultimate holding			
company	(i)	78	126
Research fee for supporting services in relation			
to research paid to a subsidiary of the ultimate	(• • •)		0.76
holding company	(ii)	-	976
Investment operational supporting services fee paid to the wholly-owned subsidiary of the ultimate			
holding company	(iii)	1,965	2,079
Investment operational supporting services fee	(111)	1,903	2,075
income in relation to Hong Kong and overseas			
markets paid by wholly-owned subsidiaries of the			
ultimate holding company	(iv)	10,479	9,105
Principal-to-principal trading of financial products			
with a wholly-owned subsidiary of the ultimate			
holding company	(V)	853,774	56,057

16. RELATED PARTY TRANSACTIONS (Cont'd)

(a) The Group had the following material transactions with related parties during these periods: *(Cont'd)*

Notes:

- (i) The commission expenses paid to a wholly-owned subsidiary of the ultimate holding company were calculated based on the prescribed percentage stated in the signed cooperation agreement for clients' transaction amount in Shenzhen and Shanghai B shares.
- (ii) The research fee paid to a subsidiary of the ultimate holding company was charged at a fixed amount in accordance with the signed agreement with reference to actual cost incurred.
- (iii) The investment operational supporting services fee paid to the wholly-owned subsidiaries of the ultimate holding company was charged at a fixed amount in accordance with the signed agreement with reference to actual cost incurred.
- (iv) The investment operational supporting services fee income in relation to Hong Kong and overseas markets paid by wholly-owned subsidiaries of the ultimate holding company was calculated based on the prescribed percentage stated in the signed cooperation agreement for relevant commission earned by the wholly-owned subsidiary of the ultimate holding company.
- (v) The principal-to-principal transactions between the Shenwan Hongyuan Group Co., Limited and the Group include, but are not limited to, trading of debt securities on the primary and secondary debt markets, trading of structured products including, but are not limited to, interest rate-linked notes, Over-The-Counter derivatives, equity-linked notes and total return swaps. All principal-to-principal transactions will be conducted between the Shenwan Hongyuan Group Co., Limited (via Shenwan Hongyuan Securities Co., Limited) and the Group on the basis that the Group has a back-to-back demand from its clients of the same transactions.
- (vi) Included in the accounts receivable balances as at 30 June 2023 was a receivable due from a wholly-owned subsidiary of the ultimate holding company of HK\$6,690,000 (31 December 2022: HK\$5,939,000) arising from brokerage services relating to the PRC capital markets. This balance is unsecured, interest-free and repayable on the settlement date of the relevant transactions.
- (vii) Included in the accounts receivable balances as at 30 June 2023 was a supporting service fee receivable due from wholly-owned subsidiaries of the ultimate holding company of HK\$4,180,000 (31 December 2022: HK\$3,296,000) arising from supporting services in relation to Hong Kong and overseas markets. This balance is unsecured, interest-free and repayable on the settlement date of the relevant transactions.
- (viii) Included in the other receivable balance as at 30 June 2023 was supporting service fees receivable due from wholly-owned subsidiaries of the ultimate holding company of HK\$23,825,000 (31 December 2022: HK\$29,233,000) arising from supporting services in relation to Hong Kong and overseas markets. This balance is unsecured, interest-free and repayable on settlement date of the relevant transactions.
- (ix) Included in the accounts payable balance as at 30 June 2023 was a payable to a wholly-owned subsidiary of the ultimate holding company of the Company of HK\$45,000 (31 December 2022: Nil) arising from brokerage services relating to the PRC capital markets. This balance is unsecured, interest-free and payable on the settlement date of the relevant transaction.
- (x) Included in the other payables and accruals balance as at 30 June 2023 was a supporting service fee payable due to a wholly-owned subsidiary of the ultimate holding Company of the Company of HK\$375,000 (31 December 2022: HK\$600,000) arising from supporting services in relation to Hong Kong and overseas markets. This balance is unsecured, interest-free and repayable on settlement date of the relevant transactions.

16. RELATED PARTY TRANSACTIONS (Cont'd)

(a) The Group had the following material transactions with related parties during these periods: *(Cont'd)*

Notes: (Cont'd)

- (xi) Included in the accounts payable balance as at 30 June 2023 was the amount segregated client money held on behalf of an intermediate holding company of the Company of HK\$13,377,000 (31 December 2022: HK\$71,039,000). This balance is unsecured, bears interest at the bank deposit rate and is payable on demand.
- (xii) Included in the other payables and accruals balance as at 30 June 2023 was a supporting service fee payable due to a wholly-owned subsidiary of the ultimate holding Company of the Company of HK\$54,684,000 (31 December 2022: HK\$54,684,000) arising from supporting services in relation to Hong Kong and overseas markets. This balance is unsecured, interest-free and payable on the settlement date of the relevant transactions.
- (xiii) Included in the other receivable balance as at 30 June 2023 was a receivable due from wholly-owned subsidiaries of the ultimate holding company of HK\$65,114,000 (31 December 2022: HK\$66,056,000) arising from supporting services in relation to Hong Kong and overseas markets. This balance is unsecured, interest-free and repayable on settlement date of the relevant transactions.
- (xiv) Included in the brokerage business revenue was a commission rebate paid to a subsidiary of the ultimate holding company of the Company of HK\$1,919,000 (From 1 January to 30 June 2022: HK\$2,432,000), which charged at fixed percentage of commission income based on the signed agreement.
- (xv) Included in the corporate finance business revenue was a underwriting commission earned from a subsidiary of the ultimate holding company of the Company of HK\$nil (From 1 January to 30 June 2022: HK\$1,883,000) arising from bond issuance in Hong Kong market, which was charged at a fixed amount according to signed agreements.

(b) Key management personnel compensation

	For the si ended 3	
	2023 (Unaudited) HK\$'000	2022 (Unaudited) HK\$'000
Short term employee benefits Post-employment benefits	27,401 2,081	37,652 2,236
	29,482	39,888

			As at 30 June 20	023 (Unaudited)		
	Gross amounts of	Gross amounts of recognised financial liabilities set off in the consolidated	Net amounts of financial assets presented in the consolidated	Related amounts the consolidated financial p	statement of	
	recognised financial assets HK\$'000	statement of financial position HK\$'000	statement of financial position HK\$'000	Financial instruments HK\$'000	Cash collateral received HK\$'000	Net amount HK\$'000
Assets						
Accounts receivable	3,333,606	(139,701)	3,193,905	-	-	3,193,905
Reverse repurchase agreement	444,195	-	444,195	(444,195)	-	-

17. OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

		As at 30 June 2023 (Unaudited)					
	Gross amounts of	of recognised of financial l assets set p Gross off in the	Net amounts of financial liabilities presented Rela in the the consolidated	Related amounts not set off in the consolidated statement of financial position			
	recognised financial liabilities HK\$'000	statement of financial position HK\$′000	statement of financial position HK\$'000	Financial instruments HK\$'000	Cash collateral received HK\$'000	Net amoun HK\$'000	
Liabilities							
Accounts payable	6,489,105	(139,701)	6,349,404	-	-	6,349,404	
Repurchase agreement	90,892	-	90,892	(90,892)	-	-	

	As at 31 December 2022 (Audited)					
		Gross				
		amounts of	Net amounts			
		recognised	of financial			
		financial	assets			
		liabilities	presented	Related amounts	not set off in	
		set off in the	in the	the consolidate	ed statement	
		consolidated	consolidated	of financial	position	
	Gross amounts	statement of	statement		Cash	
	of recognised	financial	of financial	Financial	collateral	
	financial assets	position	position	instruments	received	Net amount
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Assets						
Accounts receivable	2,913,696	(78,357)	2,835,339	-	-	2,835,339
Reverse repurchase agreement	901,633	-	901,633	(901,633)	-	-

17. OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES (Cont'd)

		/	As at 31 Decemb	er 2022 (Audited)		
		Gross				
		amounts of	Net amounts			
		recognised	of financial			
		financial	liabilities			
		assets	presented	Related amounts	not set off in	
		set off in the	in the	the consolidate	ed statement	
	Gross amounts	consolidated	consolidated	of financial	position	
	of recognised	statement of	statement		Cash	
	financial	financial	of financial	Financial	collateral	
	liabilities	position	position	instruments	received	Net amount
	HK\$'000	HK\$′000	HK\$′000	HK\$'000	HK\$'000	HK\$'000
Liabilities						
Accounts payable	6,602,082	(78,357)	6,523,725	-	_	6,523,725
Repurchase agreement	173,706	-	173,706	(173,706)	-	-

18. REVIEW OF ACCOUNTS

The audit committee has reviewed the unaudited interim condensed consolidated financial statements for the six months ended 30 June 2023.

19. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted in the current period.

MANAGEMENT DISCUSSION AND ANALYSIS

INTERIM DIVIDEND

The board of directors (the "**Board**") resolved not to declare the payment of an interim dividend for the six months ended 30 June 2023 (2022: Nil).

MANAGEMENT DISCUSSION AND ANALYSIS

First Half of 2023 Market Review

In the first half of 2023, despite fluctuations in overseas economies, generally, Europe and the United States remained stable economies, and the emerging markets made a recovery. In the United States, the inflation rate declined slowly and market expectation at the beginning of the year that the US Federal Reserve's policy might turn accommodative has not been realized. In order to avoid an economic hard landing, the US Federal Reserve raised interest rates by a cumulative 75 basis points in the first half of the year. In Europe, as the Russia-Ukraine conflict slowed down in stages, inflation declined significantly, the economies of the Eurozone countries entered into a state of recovery, but due to factors such as a weaker recovery in consumption, the momentum of economic development was weaker than that of the United States. In the emerging markets, as commodity prices began to fall significantly during the year, Middle Eastern countries, which are highly dependent on energy exports, and Latin American countries, which are dependent on mineral, energy and food exports, have experienced a significant slowdown in economic growth. The major economies in Southeast Asia have achieved rapid economic recovery, benefiting from the reshaping of global trade chains and the liberalization of anti-pandemic policy in China.

In the Chinese Mainland, the economy achieved a better-than-expected performance in the first quarter driven by the deferred demand, however entered into a period of endogenous pressure in the second quarter due to weakening of consumption, investment and exports. Total retail sales of consumer goods increased by 8.2% year-on-year from January to June. Fixed asset investment increased by 3.8% year-on-year from January to June. The enthusiasm for investment in infrastructure and manufacturing industries was gradually fading, but under the impetus of the policy of "guaranteeing the delivery of properties", the overall growth rate of fixed investment still maintained a reasonable level. In terms of foreign trade, the cumulative year-on-year imports and exports (in US dollars) from January to June were -6.7% and -3.2% respectively. The shares of high value-added commodities such as automobiles and the "new three things" and the shares of exports from the "Belt and Road" countries were all on a rise, which together constituted the "three resilience" that support exports. In terms of the price, the cumulative year-on-year CPI from January to June was 0.7%, while the cumulative year-on-year PPI was -3.1%. "Structural overcapacity – PPI deflation deepens – CPI low hovering" has become the main line of inflation, rather than pure demand impact.

The capital market of the Chinese Mainland experienced an upward and then downward trend in the first half of 2023. In the first half of the year, the Shanghai Composite Index and Shenzhen Composite Index rose by 3.65% and 0.10% respectively, while the GEM Index fell by 5.61%. The A-share IPO market remained relatively active in the first half of 2023, according to Wind Data, a total of 173 new shares were listed on the market, almost the same number of newly listed companies as compared to the same period of 2022, with initial public offering (IPO) proceeds of HK\$209.738 billion, a significant decline compared to the same period of last year.

The Hong Kong economy improved remarkably in the first quarter of 2023, driven by a strong recovery in inbound tourism and local demand. However, in terms of the capital market, the Hang Seng Index fell by 4.37% in the first half of 2023, fully offset all the increases been made since the end of last year. In terms of IPOs, there were a total of 33 new listings in the first half of 2023 (including the number of listings transferred from GEM to the Main Board), raising a total of HK\$17.8 billion, compared with 27 new listings in the first half of 2022, the number of IPOs increased by 22% but the amount of financing fell by 10%.

In the first half of 2023, the overall financing environment remained tense, with the mainland real estate sector yet to see a material recovery. The US Federal Reserve continued to raise interest rates, the issuance scale of Chinese offshore bonds further contracted, while the issuance scale of RMB-denominated bonds in the free trade zones increased. In the secondary market, investment-grade bonds remained relatively stable, while yields on high-yield bonds were volatile due to a combination of factors, such as the relaxation of domestic real estate policies, increased expectations of interest rate hikes by the US Federal Reserve, and credit events of domestic real estate enterprises.

Review of Operations

In the first half of 2023, at the strategic level, the Group continued to serve the overall national strategy, actively integrated into the international business integration, created an agile and co-creative empowering organization with an offshore integration mindset, and focused on building an integrated international business platform with integration and coherence. At the operational level, in face of the complicated environment of the domestic and overseas markets, the Group has responded calmly, deeply implemented risks management, actively resolved the reserve of risky projects. The Group insisted on focusing on capital-light business, deepened business synergies, expanded product platforms, developed new businesses and promoted business transformation and development. In terms of management, the Company further improved its corporate governance by strengthening organizational establishment, system construction, process optimization and other refining management efforts.

In the first half of 2023, the revenue of the Group increased to HK\$361 million from HK\$281 million in the first half of 2022, representing an increase of 28% as compared to that of the corresponding period of last year. In the first half of 2023, the Group recorded a loss before tax of HK\$70.89 million, compared with a loss before tax of HK\$128 million in the first half of 2022; and a loss attributable to shareholders of HK\$71.34 million, compared with a loss attributable to shareholders of HK\$123 million in the first half of 2022. The loss recorded during the period under review was mainly due to the lower fee and commission income as a result of the ongoing market turbulence, higher cost of funds during the interest rate hike cycle, and the provision for expected credit losses on bond products in the institutional services and trading business. The expected credit loss provision is not a realized loss. The impact of the accounting adjustment on the Company's financial position was minimal and the Company's operations were normal.

	For the six months ended 30 June			
	2023		2022	
	HK\$'000	Ratio	HK\$'000	Ratio
Fee and commission income	121,268	34%	136,814	49%
Interest income	144,335	40%	93,851	33%
Income from investment business	95,407	26%	50,673	18%
	361,010	100%	281,338	100%

During the period under review, as the debt and equity trading, sponsoring and underwriting businesses were affected by the highly volatile debt and equity market, fee and commission income decreased by 11% to HK\$121 million. Interest income has increased in the high interest rate environment, representing a year-on-year increase of 54% to HK\$144 million. The fixed income trading business was contributed by the Group's principal investment, increasing the revenue of the investment business by 88% to HK\$95.41 million.

Wealth Management Business

The wealth management business mainly provides a series of comprehensive financial services including securities, futures and options brokerage, the sales of financial products such as wealth management, over-the-counter, as well as securities margin financing to individual customers and nonprofessional institutional investors through a combination of online and offline methods.

	For the si	For the six months ended 30 June			
	2023 HK\$′000	2022 HK\$′000	Change		
Fee and commission income	37,242	55,202	(33%)		
Interest income	126,910	69,107	84%		
— Loan to clients — Others	46,804 80,106	58,779 10,328	(20%) 676%		
Loss from investment business	(28)	(20)	(40%)		
	164,124	124,289	32%		

During the period under review, income from the Group's wealth management business increased by 32%, with fee and commission income from wealth management business amounting to HK\$37.24 million, a decrease of 33% compared to HK\$55.2 million in the first half of 2022. As for interest income, interest income from customer loans amounted to HK\$46.8 million in the first half of the year, representing a decrease of 20% from HK\$58.78 million in the first half of 2022. The decrease in fee and commission income was mainly due to market uncertainties. During the period under review, the Hang Seng Index showed a trend of first rising and then falling, which fell to the level of 18,200 points in early June, a decrease of approximately 20% from the high point. Meanwhile, investors' willingness to invest was affected by market turbulence, resulting in a year-on-year decline in market turnover. During the period under review, the average daily turnover of Hong Kong stocks was HK\$115.5 billion, a decrease of 16.5% from HK\$138.3 billion in the same period last year.

In the second half of the year, the Group will closely monitor the complex and severe market environment and competitive situation, and continue to deepen the process of wealth management transformation and upgrading by taking into account both external business expansion and internal management upgrading. The wealth management business will adhere to the customer-centric business philosophy, expand diversified product platforms, improve financial technology platforms, and build wealth management brands "Wynner" and "Wynner League", so as to persistently provide customers with comprehensive and one-stop high-quality wealth management services.

Enterprise Finance Business

The enterprise finance business consists of corporate finance business and investment business. The corporate finance business provides corporate clients with stock underwriting sponsorship, bond underwriting and financial advisory services, while investment business mainly includes self-financing equity investment, debt investment and other investments.

	For the six months ended 30 June		
		(Restated)	
	2023	2022	
	HK\$'000	HK\$'000	Change
Fee and commission income	34,038	34,417	(1%)
Income from investment business	109,177	2,563	4160%
	143,215	36,980	287%

During the first half of 2023, the Group's sponsorship and underwriting business was impacted by the slowdown in the Hong Kong IPO and offshore US dollar bond market, and the fee and commission income of the enterprise finance business decreased by 1% year-on-year to HK\$34.04 million during the period under review. In addition, the Group utilized its own funds to make investments and recorded an investment income of HK\$109 million.

- Sponsorship and underwriting and financial advisory

During the period under review, the issuance of Hong Kong stock primary market continued the downturn since 2022. However, the Group is steadfast in its strategies of internationalization and domestic/overseas integration, which has resulted in an increase in the number of sponsorship and underwriting project reserves compared to the past. The Group also continued the development and follow-up on a wide range of financial advisory projects, and the revenue from relevant sponsorship and underwriting projects and financial advisory projects is expected to be realized gradually. With the support of the parent company, the Group will continue to expand its sponsorship and underwriting project reserves, actively participate in mergers and acquisitions of related financial advisory projects to expand revenue sources, and strengthen the collaboration with the parent company's domestic team to increase potential client coverage in the enterprise finance business.

Equity capital market

During the period under review, the equity capital market team participated in 3 IPO underwriting projects and 2 GDR projects in a volatile market. The team will continue to actively position itself in key sectors, and serve quality companies to be listed in Hong Kong. In response to the impact of changes in regulatory policies on business development, the Group will explore business opportunities, expand its sales network, strengthen its equity capital market team and enhance cooperation between domestic and overseas business teams to provide better and more comprehensive services to clients.

Debt capital market

In face of significant volatility in the offshore debt capital markets, during the period under review, the Group completed a total of 50 offshore bond issuance projects (including 49 underwriting projects and 1 financial advisory projects), among which 46 are state-owned enterprises and local government financing vehicles (LGFVs) projects and 4 financial institutional-related projects which raised US\$4,099 million and US\$1,893 million for clients, respectively. In face of the challenges and opportunities arising from the ever-changing offshore debt capital market and regulatory policies, the Group will continue to explore overseas bond issuance projects for quality enterprises, such as large-scale government-controlled enterprises and state-owned conglomerates, continue to enhance the collaboration capabilities of its domestic and overseas teams, and improve the business capacity of the team, in an effort to adapt to market and regulatory changes and increase its market share and revenue.

Institutional Services and Trading Business

The institutional services and trading business mainly provides one-stop integrated financial services for institutional clients, such as brokerage and trading of global markets, sales and trading of fixed income bonds, currencies and commodities, research advisory, and investment and financing solutions.

	For the six months ended 30 June								
	Fee and commission Income/(loss) from			loss) from					
	income		Interest income		investment business		<u> </u>		
	(Restated)							(Restated)	
	2023	2022	2023	2022	2023	2022	2023	2022	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	Change
Fixed income, currencies and									
commodities Structured	-	-	-	-	(18,030)	50,501	(18,030)	50,501	(136%)
products	-	-	-	_	4,288	(2,371)	4,288	(2,371)	281%
Stock business	34,666	31,617	17,425	24,744	-	-	52,091	56,361	(8%)
	34,666	31,617	17,425	24,744	(13,742)	48,130	38,349	104,491	(63%)

In 2023, affected by factors such as high global inflation, hikes in the federal funds rate, the banking crisis in the US and slow economic recovery in China, the US dollar bonds have been in a volatile trend overall this year. In the environment of high US dollar benchmark interest rates, the issuance and trading of US dollar bonds in the primary and secondary markets are relatively quiet compared to the same period last year. The issuance of RMB bonds in the free trade zone has gradually increased since the beginning of the year, which has become a new highlight in the market. Due to high financing costs, business transformation and other factors, the Group actively disposed of existing bonds, and further compressed the overall bond size. The income from fixed income businesses during the period under review was HK\$-18.03 million, a year-on-year decrease of 136%. To promote business transformation and develops structural products and transactions in foreign exchange and interest rates. During the period under review, the team realized the trading volume on behalf of clients of US\$770 million, a year-on-year increase of 2.2 times. The cumulative scale of foreign exchange transactions on behalf of clients exceeded US\$55 million, and completed the largest sales and issuance of RMB free trade bond flat notes in the market this year.

In 2023, the financial products team has vigorously promoted business collaboration, developed new products and business models to further transform to low-risk and capital-light business. During the period under review, the team launched the cross-border income exchange channel of northbound treasury bonds and futures, the overall income exchange scale increased steadily, and the back-to-back repurchase and reverse repurchase business to clients also entered into formal operation. In addition, the OTC options business has been active since its launch in 2022 and growing steadily in scale; in terms of notes, the team has completed several private equity linkage funds and structured notes projects of discretionary account subjects, and continued to fund the Group at costs lower than the market rates by utilizing the issuance of financing notes.

During the period under review, due to severe market volatility, the institutional services and trading business recorded a revenue of HK\$-13.74 million from investment business, representing a decrease of 129% year-on-year.

In respect of equity trading, based on the current market condition, teams of institutional sales, trading and corporate relations reorganized the product lines and strengthened the coverage of key institutional clients. On the premise of stabilizing the fundamental of spot bond business, the Group has cultivated a cross product sales team, and further enhanced the business competitiveness through upgrading the trading system and organizing corporate connectivity activities. Overseas regional teams have fully utilized domestic resources, fully exerted the complementary advantages at home and abroad, realized cross-border integration of the institutional business, and provided more diversified and comprehensive research resources, investment products, securities margin financing and trading experience to existing and new clients. During the period under review, fee and commission income from institutional services and trading business amounted to HK\$34.67 million, an increase of 10% year-on-year, while interest income amounted to HK\$17.42 million, a decrease of 30% year-on-year.

Asset Management Business

The asset management business mainly provides public fund management, private fund management, investment advisory and discretionary managed account services.

	For the six months ended 30 June			
	2023 2022			
	HK\$′000	HK\$'000	Change	
Fee and commission income	15,322	15,578	(2%)	

In the first half of 2023, the Group continued to develop private equity investment and FOF business, build the core competitiveness of alternative asset management, and expand its brand influence. Meanwhile, the asset management team continued to pay attention to regulatory policies and client needs of cross-border asset management, adhered to business innovation, and the volume and scale of cross-border asset management products grew steadily and gained good market response.

During the period under review, the scale and fee ratio of asset management has remained stable. The fee and commission income from asset management business amounted to HK\$15.32 million, representing a year-on-year decrease of 2%.

The Group will continue to seize the policy opportunities, take Hong Kong as an entry point to the Greater Bay Area, while maintaining its strength in cross-border business and actively expand its business scope, so as to constantly develop private equity business and other alternative asset management businesses, enrich product matrix to meet the needs of clients in different markets. At the same time, we will further broaden our sales channels, realize the linkage of different business segments, expand our asset management scale, and strive to become the preferred cross-border asset management service provider for our clients and the trustworthy global asset allocation management institution.

PROSPECTS

Looking ahead to global financial market environment in the second half of the year, the US Federal Reserve is likely to implement tightening monetary policy at the end of the year, which will affect the economic growth. In addition, with the outflow of deposits of commercial bank in the United States, loan pressure on commercial real estates will arise, and the overall credit contraction may cause the United States to enter a recession cycle at the end of the year. The tightening labor market and monetary policies in the European market will shock European companies that rely on bank credit, and energy risks will also further drag down industrial production in Europe. In overall, the global economic recession pressure in the second half of the year will gradually spread from European and American markets to emerging market economies, together with the conflict between Russia and Ukraine that has not seen a decisive end, challenges will be presented to the global economy.

In Chinese Mainland, the gradual recovery of domestic production, and the increase of exports of high value-added commodities and to the countries (regions) along the "Belt and Road" will continue to guarantee the export within the year; the moderate investment in infrastructure and manufacturing industries will have a positive effect on steady growth, and the real estate industry will gradually stabilize under the supporting policies of "delivery guarantee"; and the recovery of labor participation rate and the deferred transmission of strong real estate completion are expected to stimulate consumption growth.

In Hong Kong, the market trend in the second half of the year is uncertain due to several challenges such as the weak economy recovery of Chinese Mainland and the pending rate hike by the US Federal Reserve. However, provided that the economic stimulus policy at the end of the year would come into force, overseas liquidity easing route would be gradually clear, the stock market in Hong Kong would be expected to pick up.

In the second half of 2023, the global macro economy is still uncertain, the Group will continue to pay close attention to the changes in the pandemic and the macro-economic and regulatory development trends, proactively respond to such changes and actively promote its business to strive for stable and rapid development. The main measures are as follows: firstly, we will stabilize the business fundamentals, continue to actively resolve the existing risks, and adhere to effective risk management and compliance operation as the bottom line; secondly, we will vigorously promote the development of capital-light business, optimize business structure, procure the construction of coordinated system guided by investment banking business, advance the transformation of wealth management business and develop the cross-border asset management platform with internet business and brand building as the breakthrough points; thirdly, we will deepen the application of financial technology, enhance system building, improve automatic level of operation and management and improve the clients' experience; fourthly, we will accelerate the integration progress of international business, expand new products and new businesses with lower risks, commit to create new growth points of income, and dedicate to become a comprehensive financial service provider with market recognition and international competitiveness.

CAPITAL STRUCTURE

During the period under review, there was no change to the share capital of the Company. As at 30 June 2023, the total number of the issued ordinary shares was 1,561,138,689 shares and total equity attributable to ordinary equity holders was approximately HK\$2,911 million (31 December 2022: HK\$2,960 million).

DEBENTURES ISSUED

On 27 January 2022, the Company issued unsecured and unguaranteed bonds in a principal amount of US\$200 million which was listed on The Stock Exchange of Hong Kong Limited. The bond carried a fixed interest rate of 1.5% per annum with a maturity period of 364 days. Please refer to the Company's announcements on 21, 27 and 28 January 2022 for details of the bonds.

The unsecured and unguaranteed bonds were redeemed and cancelled on 26 January 2023 in accordance with the terms and conditions of the unsecured and unguaranteed bonds.

TREASURY POLICIES

The Group generally finances its business operations with internally generated cash flow and bank borrowings. The majority of Group's banking facilities is renewable on a yearly basis and is on floating interest rates basis. In addition, it has been the policy of the Group to maintain adequate liquidity at all times to meet its liabilities as and when they fall due.

LIQUIDITY, FINANCIAL RESOURCES AND GEARING RATIO

As at 30 June 2023, the Group had cash and bank balances of HK\$1,303 million (31 December 2022: HK\$1,238 million) and investments at fair value through profit or loss of HK\$4,702 million (31 December 2022: HK\$3,739 million). As at 30 June 2023, the Group's total unutilized banking facilities amounted to HK\$9,391 million (31 December 2022: HK\$9,381 million), of which HK\$9,391 million (31 December 2022: HK\$9,381 million) could be drawn down without the need of notice nor completion of condition precedent.

As at 30 June 2023, the Group had outstanding short-term bank borrowings, notes issued and bond issued amounting to HK\$1,372 million (31 December 2022: HK\$1,489 million), HK\$1,066 million (31 December 2022: HK\$1,559 million) respectively. The liquidity ratio (current assets divided by current liabilities) and gearing ratio (the sum of bank borrowings, notes issued and bond issued divided by net asset value) were 120% (31 December 2022: 118%) and 84% (31 December 2022: 131%) respectively.

The Group has sufficient financial resources for its day to day operations as well as spare capacity to take advantage of any investment opportunities when they arise.

SIGNIFICANT INVESTMENT HELD, MATERIAL ACQUISITION AND DISPOSAL

During the period under review, the Group did not hold any significant investment and did not have any material acquisition or disposal.

CHARGES ON THE GROUP'S ASSET

No asset of the Group was subject to any charge as at 30 June 2023.

RISK MANAGEMENT

The Group has properly put in place credit management policies which cover the examination of the approval of clients' trading and credit limits, regular reviews of facilities granted, monitoring of credit exposures and the follow up of credit risks associated with overdue debts. The policies are reviewed and updated regularly.

The management closely monitors the market condition so that precautionary measures will be taken to mitigate any risk that the Group may encounter. As at 30 June 2023, the advances to customers were overdue accounts receivable from cash clients, margin financing and structured products.

As at 30 June 2023, the balance of accounts receivable from cash clients measured at fair value through profit or loss and margin financing amounted to HK\$27 million (31 December 2022: HK\$39 million) and HK\$1,195 million (31 December 2022: HK\$1,309 million) respectively.

41% (31 December 2022: 35%) of margin financing was attributable to corporate customers with the rest attributable to individual customers.

EXPOSURE TO FLUCTUATIONS IN EXCHANGE RATES AND ANY RELATED HEDGES

The Group's principal operations are transacted and recorded in Hong Kong dollar and US dollar. The Group is not exposed to material foreign exchange risk because Hong Kong dollar is pegged with United States dollar. Other foreign currency exposure is relatively minimal to its total assets and liabilities. The Group has endeavored to closely monitor its foreign currency positions and takes measures when necessary.

CONTINGENT LIABILITIES

There were no material contingent liabilities as at 30 June 2023.

FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Except the future plans as disclosed in the paragraph of "Prospects", the Group had no other future plans for material investments or capital assets as at 30 June 2023.

CHANGES SINCE 30 JUNE 2023

There were no important events affecting the Group since 30 June 2023.

EMPLOYEES

As at 30 June 2023, the total number of full-time employees was 303 (2022: 315). The total staff costs for the period under review amounted to approximately HK\$134 million (2022: HK\$134 million).

The Group maintains policies for the recruitment, compensation, promotion and training of staff. Pay surveys are conducted periodically by independent consultants appointed by the Group to maintain the Group's competitiveness in the market. With reference to market conditions, the Group will formulate relevant and proper remuneration and incentive plans to attract and retain talent. The Group supports equal opportunities and recruits competent candidates globally.

OTHER INFORMATION

DIRECTOR'S INTERESTS IN SHARES

As at 30 June 2023, none of the directors and the chief executive of the Company was taken to be interested or deemed to have any interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**")) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 of the Rules Governing the Listing of Securities on the Stock Exchange (the "**Listing Rules**").

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the period were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company, or any of its holding companies, subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES

As at 30 June 2023, the interests of substantial shareholders, other than directors or chief executive of the Company, who had interests or short positions of 5% or more of the issued shares or underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or as otherwise notified to the Company, were as follows:

Long positions in the ordinary shares of the Company

Name	Capacity and nature of interests	Number of ordinary shares held (Notes)	Percentage of the Company's issued shares
Shenwan Hongyuan Holdings (B.V.I.) Limited (" SWHYHBVI ")	Directly beneficially owned	402,502,312(1)	25.78
Shenwan Hongyuan (International) Holdings Limited	Through controlled corporation	402,502,312(1)	25.78
-	Directly beneficially owned	768,306,257(2)	49.22
Shenwan Hongyuan Securities Co., Ltd.	Through controlled corporation	1,170,808,569(1)(2)	75.00
Shenwan Hongyuan Group Co., Ltd.	Through controlled corporation	1,170,808,569(1)(2)	75.00

OTHER INFORMATION (Cont'd)

Notes:

- (1) SWHYHBVI is held directly as to 60.82% by Shenwan Hongyuan (International) Holdings Limited. Shenwan Hongyuan (International) Holdings Limited is wholly-owned by Shenwan Hongyuan Securities Co., Ltd. which in turn a wholly-owned subsidiary of Shenwan Hongyuan Group Co., Ltd.. Hence, Shenwan Hongyuan (International) Holdings Limited, Shenwan Hongyuan Securities Co., Ltd. and Shenwan Hongyuan Group Co., Ltd. are deemed to be interested in the same parcel of 402,502,312 shares held by SWHYHBVI under the SFO.
- (2) Shenwan Hongyuan (International) Holdings Limited also held directly 768,306,257 shares of the Company. Hence, Shenwan Hongyuan Securities Co., Ltd. and Shenwan Hongyuan Group Co., Ltd. are also deemed to be interested in the same parcel of 768,306,257 shares held by Shenwan Hongyuan (International) Holdings Limited under the SFO.

Save as disclosed above, as at 30 June 2023, the Company had not been notified of any person who had interests or short positions in the shares or underlying shares of the Company, which were required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the period under review.

CORPORATE GOVERNANCE CODE

To improve the Company's transparency and accountability to the shareholders, the Company is, so far as practicable, committed to maintaining high standard of corporate governance. Throughout the six months ended 30 June 2023, the Company has met all applicable code provisions set out in Appendix 14, Corporate Governance Code, of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**").

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company adopted the "Model Code for Securities Transactions by Directors of Listed Issuers" (the "**Model Code**") as set out in Appendix 10 of the Listing Rules as the Company's code of conduct for dealings in securities of the Company by the directors. Based on replies from the Company's directors on specific enquiry, all the directors complied with required standard set out in the Model Code throughout the period under review.

OTHER INFORMATION (Cont'd)

AUDIT COMMITTEE

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules, for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee comprises the three independent non-executive directors of the Company. The audit committee has reviewed the interim results announcement and interim report of the Company for the six months ended 30 June 2023.

CHANGES IN INFORMATION OF DIRECTORS

Set out below are the changes and updated information of the directors subsequent to the date of the annual report of the Company for the year ended 31 December 2022:

(1) Mr. Tan Weijun was appointed as executive director, member of risk committee, and member of executive committee of the Company on 24 March 2023.

Save as disclosed above, as at 30 June 2023 and up to the date of this interim report, there is no other information required to be disclosed under Rule 13.51B(1) of the Listing Rules.

DIRECTORS

As at the date of this interim report, the Board of the Company comprises nine directors, of which Ms. Wu Meng, Mr. Zhang Jian, Mr. Tan Weijun, Mr. Liang Jun and Mr. Hu Jing are the Executive Directors; Mr. Zhang Lei is the Non-Executive Director; Mr. Ng Wing Hang Patrick, Mr. Kwok Lam Kwong Larry and Mr. Chen Liqiang are the Independent Non-Executive Directors.

By Order of the Board Shenwan Hongyuan (H.K.) Limited Wu Meng Chairman

Hong Kong, 18 August 2023



SHENWAN HONGYUAN (H.K.) LIMITED 申 萬 宏 源(香 港)有 限 公 司

Level 6, Three Pacific Place, 1 Queen's Road East, Hong Kong Tel : (852) 2509 8333 Fax : (852) 3525 8368 Website : www.swhyhk.com

